



SAN FRANCISCO HEALTH SERVICE SYSTEM

Affordable, Quality Benefits & Well-Being

ADDENDUM NO. 1

RFP for Health Plans – 2022 Plan Year

September 23, 2020

REQUEST FOR PROPOSAL Health Plans—2022 Plan Year

RFPQ#HSS2020.M1

CONTACT: Michael Visconti, michael.visconti@sfgov.org, (628) 652-4645

This Addendum is being issued to modify the requirements in the above-referenced Request for Proposal (RFP) and to respond to questions and requests for clarification received by or before the Deadline for RFP Questions (2:00 p.m. PDT on Wednesday, September 30, 2020). Please review the terms of the RFP and this Addendum carefully. If there are any inconsistencies between the RFP and the terms of this Addendum, then the terms of this Addendum shall prevail. Section references below are to the RFP and are provided for convenience of reference only. Additional Addenda to this RFP will be issued in response to any further questions and requests for clarification received by or before the Deadline for RFP Questions.

A. Modifications to RFP:

1. Section 3.2 (Notice of Intent to Bid), reference to Appendix C-1 is hereby corrected and deleted as follows. A reference to Sec(tion) 5.3 of the RFP is sufficient to direct Respondents to the form of the Notice of Intent to Bid Letter (and/or Email) as described below:

3.2 NOTICE OF INTENT TO BID

Each Respondent must submit a Notice of Intent to Bid (Sec. 5.3, ~~Appendix C-1~~, Notice of Intent to Bid) by **2:00 p.m. PDT on September 23, 2020**, via e-mail to: michael.visconti@sfgov.org. Each Notice of Intent to Bid will designate one (1) Authorized Representative to speak on behalf of the Respondent for all matters relating to the RFP. Respondent must clearly designate the Authorized Representative on the Notice of Intent to Bid and all future emails and submissions of any kind related to the RFP, including Respondent's Proposal. SFHSS will not recognize any other persons as representing Respondent during the RFP unless written designation is received twenty-four (24) hours in advance via email to: michael.visconti@sfgov.org.

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2. Section 5.3. (Notice of Intent to Bid Letter) is hereby modified as follows to clarify the method and form of electronic submission for the Notice of Intent to Bid:

5.3 NOTICE OF INTENT TO BID LETTER

The Notice of Intent to Bid for RFPQ#HSS2020.M1 must include the following information, on Respondent’s letterhead, signed by Respondent’s authorized representative ~~and/or transmitted directly via email from Respondent’s email address~~. The Notice of Intent to Bid must be ~~executed via DocuSign using multifactor authentication with SFHSS listed as to “Receive a Copy”~~ at sent to the following email address michael.visconti@sfgov.org **by or before 2:00 p.m. PDT on September 23, 2020**. The form of the letter ~~and/or email~~ should be as follows. Additional information provided within this letter ~~and/or email~~ will not be considered in the evaluation of the Proposal.

B. Questions & Answers

1. **Q:** If we are unable to meet all the Minimum Qualifications (RFP Sec. 1.5.1), may we still submit a proposal?

A: No. Each of the Minimum Qualifications to bid must be met by a Respondent (individually or a joint partnership) prior to submission of a Proposal in response to the RFP.

If a joint partnership, pursuant to Sec. 3.5.2. (Limitations on the Number of Proposals and Joint Proposals), “one entity must be identified as the Respondent.”

2. **Q:** If we are providing a subset of the services required under the RFP and partnering with another entity that will be the Respondent to the RFP, are we, as the partnering entity, required to submit a Notice of Intent to Bid Letter?

A: No. Only the Respondent is required to submit a Notice of Intent to Bid Letter and/or email.

Partner entities, subcontractors and/or entities providing only a subset or carve-out of the Scope of Work (Sec. 5.7) are not required to submit a Notice of Intent to Bid Letter and/or email unless they meet all the Minimum Qualifications to bid (Sec. 1.5.1) and intend to submit a Proposal in response the RPF.

3. **Q:** We are an entity that only provides a subset of the services. We are seeking to partner with a Respondent to provide those services as a carve-out within their Proposal. Will SFHSS be posting a list of attendees at the Pre-Proposal Conference Call? And can we be included on more than one Respondent Proposal?

A: The list of Pre-Proposal Conference Call attendees is listed below.

Yes, you may be partner with more than one Respondent to the RFP.

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RFP Pre-Proposal Conference Call Attendees (9/16/2020)

Contact

Email Address

1. Peter B Welch	Peter.Welch@cigna.com
2. Kirby Hutson	Kirby.Hutson@cigna.com
3. Susan Vogt	VogtS2@aetna.com
4. Diana Gibson Pace	Gibsonpaced@aetna.com
5. Brian Donahue	DonohueB@aetna.com
6. Mark Sternat	SternatM@aetna.com
7. Lucila McCaffery	MccafferyL@AETNA.com
8. Andy Pedersen	Andy.pederson@grandrounds.com
9. Tammy Watt	Tamara.Watt@healthnet.com
10. Charity Newman	Charity.x.newman@healthnet.com
11. Edgardo Elizondo	Edgardo.elizondo@healthnet.com
12. Tammy Tucker	Tammy.tucker@healthnet.com
13. Ray Gallagher	Raymond.gallagher@healthnet.com
14. Greg Christensen	Greg.a.christensen@centene.com
15. Roy Garnica	Roy.garnica@centene.com
16. Andrew Huss	Andrew.c.huss@centene.com
17. Trey Corple	Tcorple@jellyvision.com
18. Katie McNaughton	Katie.mcnaughton@quantum-health.com
19. Rob Matthews	Rob.matthews@quantum-health.com
20. Kim Wright	Kimberly.wright@quantum-health.com
21. Sydney Watsek	Sydney.watsek@quantum-health.com
22. Cameron Ghazzagh	Ghazzac@sutterhealth.org
23. Heather Chianello	Heather_s_chianello@uhc.com
24. Jeff Giadone	Jgiadone@uhc.com
25. Kelly Molland	Kelly@bighealth.com
26. Shawn Lovering	Shawn.lovering@blueshieldca.com
27. Paul Brown	Paul.brown@blueshieldca.com
28. Allyson Wood	Allyson.wood@accolade.com
29. Braxton Hogan	Braxton.hogan@accolade.com
30. Alison Moeller	Alison.moeller@accolade.com
31. Evelyn Abshire	Evelyn.abshire@accolade.com
32. Staci Harris	Staci.harris@blueshieldca.com
33. Michael Woo	Michael.woo@blueshieldca.com
34. Bob Ashworth	Robert.ashworth@blueshieldca.com
35. Denghang Xue	Denghang.xue@blueshieldca.com
36. Lindsay Johnson	Lindsay.johnson@virtahealth.com
37. Jordan Felsen	Jordan.felsen@valuebasehealth.com

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38. Angla Allen	Angela.t.allenA12@aetna.com
39. Adrienne Hinojosa	Adrienne.hinojosa@2nd.MD
40. Justine DeMello	Justine@2nd.md
41. Kristyn Nelms	Kristyn.nelms@anthem.com
42. Briana Overgaard	Briana.overgaard@anthem.com
43. Mary Hiller	Mhiller@medexpert.com
44. M. Mason	Mmason@medexpert.com
45. Constance Churchman	Cchurchman@medexpert.com
46. Kathy Martella	Kathleen.martella@anthem.com
47. Cameron Rogstad	Cameron.rogstad@anthem.com
48. Noreen Lee	Noreen.lee@anthem.com
49. Robert Carnaroli	CarnarRJ@sutterhealth.org
50. Dana Chavez	ChavezD1@sutterhealth.org
51. Lorisa Christensen	ChristL1@sutterhealth.org
52. Scott Carpenter	Carpens3@sutterhealth.org
53. Junaid Khan	KhanJ1@sutterhealth.org
54. Aerielle Villanueva	VillanA@sutterhealth.org
55. Paul Nurnberg	Paul.Nurnberg@anthem.com
56. Carlos Legaspy	Carlos.Legaspy@uhc.com
57. Denghang Xue	Denghang.Xue@blueshieldca.com
58. Jill Kelley	KelleyJ4@sutterhealth.org